

DESTINATION
AFRICA



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VISIT



November
 Royal Maxim Palace Kempinski Hotel
 Cairo, Egypt
www.destination-africa.org

Apparel Buyer's Profile

All fields are mandatory to complete and be submitted to: ibp@destination-africa.org

CONTACT INFORMATION:

Company Name*: _____
 Contact Name*: _____ Occupation*: _____
 Country*: _____ City: _____
 Address: _____
 Work Phone*: (Country code) _____ (No) _____ Mobile
 Phone*: (Country code) _____ (No) _____
 E-mail*: _____
 Company Website*: _____
 (Note: If a website is not available, kindly send a complete company profile to ibp@destination-africa.org) ***

COMPANY PROFILE:

Year of Establishment*: _____ No. of Employees*: _____
 Annual Turnover in US\$: _____ Annual Value of Imports in US\$: _____
 Countries currently buying from: _____
 Are you importing from Africa now? * ☐ Yes ☒ No If yes, from which countries? _____
 Are you working through an agent? * ☐ Yes ☐ No
 What is the target market segment of your products? * ☐ Upper ☒ Middle ☐ Low

COMPANY TYPE OF ACTIVITY *:

☐ Wholesaler ☐ Department Stores ☐ Manufacturer ☐ Retail Chain ☐ Hypermarket ☐ Discount Stores
☐ Importer ☐ Agent ☐ Brand ☐ Mail Order
 Other: _____

TYPE OF BUSINESS COOPERATION REQUIRED WITH THE AFRICAN EXHIBITOR *:

☐ Outsourcing ☐ Investment ☐ Joint Venture ☐ Import ☐ Others:

The following section is mandatory to complete



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Signature: _____ Date: _____

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Home Textiles Buyer's Profile

All fields are mandatory to complete and submitted to: ibp@destination-africa.org

CONTACT INFORMATION*:

Company Name*: _____
 Contact Name*: _____ Occupation*: _____
 Country*: _____ City: _____
 Address: _____
 Work Phone*: (Country code) _____ (No) _____
 Mobile Phone*: (Country code) _____ (No) _____
 E-mail*: _____
 Company Website*: _____

(Note: If a website is not available, kindly send a complete company profile to ibp@destination-africa.org) ***

COMPANY PROFILE:

Year of Establishment*: _____ No. of Employees*: _____
 Annual Turnover in US\$*: _____ Annual Value of Imports in US\$*: _____
 Countries currently buying from: _____
 Are you importing from Africa now? * ☐ Yes ☒ No If yes, from which countries?
 _____ Are you ☐ working through an agent? * Yes ☐ No
 What is the target market segment of your products? * ☐ Upper ☒ Middle ☐ Low

COMPANY ACTIVITY TYPE*:

☐ Wholesaler ☐ Department Stores ☐ Manufacturer ☐ Retail Chain ☐ Hypermarket ☐ Discount
☐ Stores ☐ Agent ☒ Brand ☒ Others: _____

TYPE OF BUSINESS COOPERATION REQUIRED*:

☐ Outsourcing ☒ Investment in Egypt ☐ Joint Venture ☐ Import ☐ Others: _____

PRODUCT RANGE YOU ARE INTERESTED IN THE FAIR*:

- ☐ Home ☐ Beach ☐ Towels Kitchen ☐ Towels Terry Towels ☐ Pillows
☐ Bathrobes ☐ Quilts ☐ Blankets ☐ Table Linen ☐ Bed Linen ☐ Hand
☐ Made Carpets ☒ Rugs ☐ Curtains ☐ Upholstery ☐ Machine Made Carpets & Rugs

Terms & Conditions Apply

* Buyers who do not meet the qualifying criteria are welcomed to attend as an international visitor, benefit from our discounted hotel rate, receive a meet and assist service, a free admission to the B2B event and catalogue.

Signature: _____ **Date:** _____



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Textile Buyer's Profile

All fields are mandatory to complete and submitted to: ibp@destination-africa.org

CONTACT INFORMATION:

Company Name*: _____
 Contact Name*: _____ Occupation*: _____
 Country*: _____ City: _____
 Address: _____
 Work Phone*: (Country code) _____ (No) _____ Mobile
 phone*: (Country code) _____ (No) _____
 E-mail*: _____
 Company Website*: _____

(Note: If a website is not available, kindly send a complete company profile to ibp@destination-africa.org)***

COMPANY PROFILE:

Year of Establishment*: _____ No. of Employees*: _____

Annual Turnover in US\$*: _____ Annual Value of Imports in US\$*: _____

Countries currently buying from: _____

Countries currently selling to: _____

In which country/ies are you active? _____

Are you importing from Africa now? * ☐ Yes ☐ No If yes, from which countries? _____If No, did you import from Africa before? * ☐ Yes ☐ No If yes, from which countries? _____Are you working through an agent? * ☐ Yes ☒ NoWhat is the target market segment of your products? * ☐ Upper ☐ Middle ☐ Low**COMPANY TYPE OF ACTIVITY *:**☐ Wholesaler ☐ Manufacturer ☐ Buying Office ☐ Importer ☒ Agent Others: _____**TYPE OF BUSINESS COOPERATION REQUIRED WITH THE AFRICAN EXHIBITOR *:**☐ Outsourcing ☒ Investment ☐ Joint Venture ☐ Import ☐ Others: _____**PRODUCT RANGE YOU ARE INTERESTED IN*:**

☐ Fibers ☐ Yarns ☐ ☐
☐ Denim Fabrics ☐ Lace Fabrics ☒ Technical Textiles (Clothtec, Medtech, Protech, Sportech Yarn or Fabrics)
☐ Dyeing, Printing & Finishing ☐ Other: _____

Selected products details: _____



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Signature: _____ **Date:** _____